



BURTON PRECISION
PRINT SCAN INSPECT
INFO@BURTONPRECISION.COM
616-784-1756

Job Type

Full-time
Remote

Qualifications

- Work authorization (Required)
- Bachelor's (Preferred)
- Sales: 1 year (Preferred)

Full Job Description

*****Note: This a remote position*****

Do you excel in a diverse environment that values cheerfulness, hustle, effectiveness, leadership, and empowerment? Love helping people to be successful with their passion? Then come join the 3D printing revolution at Burton Precision.

Be inspired at work every day when you join our fun, cooperative, and rapidly growing sales team, putting something good into the world with every 3D printer. You'll have the opportunity to be trained as one of the few experts in desktop 3D printing, and then share your knowledge with customers needing to stay current, or just getting started. Listen to customer needs from schools, small businesses, global corporations, military, and 3D printing enthusiasts, and respond confidently with solutions that will make them successful advocates for 3D printing.

As a Sales Associate you will be part of our front-line team, interacting daily with current and potential customers. Experience with 3D printers, solution based sales, technology, or buying or selling to education or manufacturing a plus, but by no means necessary. If you are self-directed, team-oriented, ambitious, creative, have strong writing skills and an entrepreneurial spirit, believe in working hard AND smart, and have a passion for learning new technology, let's talk.

Our customers will know you through email, so please use your cover letter to show us your voice!

What You Will Be Doing

- Learning about the range of 3D printing and digital manufacturing products and solutions available via Burton Precision.
- Responding to customer inquiries via email and phone and making recommendations based on customer needs.



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- Assisting and being trained by a generous and supportive team of Account Managers and Sales Associates, mentored by an inspiring Sales Manager, and guided and appreciated daily by a creative and fun Vice President of Strategic Partnerships who writes her own job posts...because she cares.

What You Need for this Position

- Willingness and ability to work remote and host on-camera meetings
- College Degree
- Organization skills
- Passion for helping businesses and educators
- A desire to be part of an entrepreneurial team-oriented environment where flexibility and autonomy are required to thrive
- Excellent communication skills, including writing and speaking (your cover letter is your best way to grab our attention!)
- Desire to delight, help, and inform customers.

What's In It for You?

- Be on the ground floor of an established, fast-growing startup, including potential for equity/stock Performance based individual and team bonuses paid quarterly.
- Truly unique team-oriented culture where we strive to elevate the vibe for ourselves and our clients. Aggressive competition is not needed for revenue and productivity to thrive. Our team is fun, motivated, positive and helpful.
- Unlimited advancement and growth opportunity

Our customers will know you through email, so please use your cover letter to show us your voice. 3D printing experience is not required, but if you have a passion for it please tell us about it. We look forward to hearing from you!

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